

IN WITNESS WHEREOF, the parties have executed this Agreement effective the
 day and year first above written.

LAND O'LAKES, INC.

By: _____

Print Name: Maurie Cashman

Its: Director Business Development

PRODUCER

By: _____

Print Name: _____

Its: _____

 Producer Soc. Security Number
 or

 Federal Tax I.D. Number

By: _____

Print Name: _____

Its: _____

 Producer Soc. Security Number
 or

 Federal Tax I.D. Number

Personal Guarantee:

Producer is a corporation-partnership-association from which the undersigned derives substantial benefit. Therefore the undersigned hereby individually and personally guarantees the full performance and hereby agrees to be individually financially liable to LOL for all acts and omissions of the Producer under this Agreement.

Date: _____

contract 12.11.97